

Valhalla Business Solutions

Daily Kick Start

Who:

Direct reports, followed by entire team

What:

State vision

Ask team to review week's business priorities

Ask team to review team scorecard

Ask individuals to review team goals

Ask individuals how they are going to make it happen today?

What will it sound like?

What will it look like?

Where:

Room large enough to have your team standing up

When:

Daily

15 minutes with direct reports

15 minutes with the entire team

Why:

Set tone for the day

Have the entire team on the same page

Reinforces team goals

Reinforces vision for the team

How:

Deliver vision

i.e., "Our focus is growing and developing as a team. We believe we are only as strong as our weakest team member.

We also believe we have a moral obligation to help our customers succeed, by always doing what is right for the customer."

Ask

What does our vision mean to you?

What are our business priorities?

What are we trying to accomplish as a team?

Walk us through how you will help the team meet its goals today?

NOTE: This activity should never be skipped, this is a foundational process to keep your team moving with a sense of urgency. Without this many of the other coaching expectations lose value

